

Energy focus

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LATEST NEWS AND UPDATES FROM YOUR PARTNER IN HEATING

Propane fuel and service now available!

We are pleased to tell you that we are now selling propane and offering propane-related service to our existing customers. Propane will be sold just as we sell oil: daily market price along with a cash discount when paid within ten days. Price programs will be also available for propane just as with heating oil – we have fixed pricing as well as cap pricing for the season ahead.

Propane sales and service is a natural addition to the other energy products that we have offered for more than 70 years. Our staff has been spending this past spring and early summer training on safe delivery procedures as well as how

to sell, service and install a wide array of propane heating units and appliances. Our seasoned heating service and delivery staff are now ready to assist you with just about any kind of energy need that you have.

If you are interested in finding out more about our brand of propane sales and service, give us a call at the office and we would be happy to take your questions. We are ready and able to take care of your current needs – call us and we'll visit your home or business and discuss the best way to keep warm and save at the same time!

Jesse E. Lyman
HEATING OIL & PROPANE
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OIL MARKET WATCH

Oil and propane prices for the winter ahead have been moving around in a range of \$.30 per gallon as the future direction of the world economy as well as conditions here in the US awaits direction. With an active hurricane season predicted for this year, it will be anyone's guess as to where oil prices will go in the months ahead. In the July short-term energy outlook report, the EIA said heating oil sold for \$2.74 a gallon on average in the Northeast last month. The report projects that prices will gradually increase each month until they top out at \$3.13 a gallon in February — a 14 percent increase from June — before beginning a gradual decline

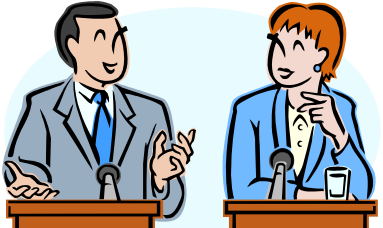
Jesse E. Lyman customers can purchase price protection (oil and propane) anytime on our website at Lymanoil.com. Programs are offered at any time during the year, allowing the home or business owner the chance to buy into a program at their choosing. The most popular program this year has been the Daily Cap Program as price protection that works whether prices go up or down has really helped customers save money in the current price environment.





Alternative Energy Gets a Big Boost

PRICE PROGRAMS: Fixing vs. Capping



State of NH takes a leadership role with big incentives in heating with alternative fuel

During the first week of July the New Hampshire Public Utilities Commission announced a new rebate program aimed at helping households in NH to convert from traditional fossil-based fuels to renewable, cleaner-burning and regionally produced wood pellets. The program offers a generous 30% rebate up to \$6000 for investments in residential high-efficiency bulk fed wood pellet heating systems. Our

central wood pellet heating system, called the AutoPellet, is fully qualified for the rebate. Our service staff has had experience selling, installing and servicing the AutoPellet line over the past year. The heating systems are fed fuel via a bulk storage bin and wood pellets deliveries are available with our state of the art delivery truck, which delivers much the same way we deliver heating oil. The equipment

works extremely reliably and is an exciting alternative to conventional fossil-fuel systems. Systems are available to see at our main office as well as in locations in the area. Keep posted for the announcement of a special event coming up soon that will offer more information about this new and exciting energy alternative. Join us in our bid to get off of the energy roller-coaster!

Daily Cap Program

- ❖ Price: CAPPED
- ❖ Payment: CAP FEE ONLY
- ❖ Downside Protection: 100%
- ❖ Upside Protection: 100%
(You're protected either way)

Prebuy Program

- ❖ Price: LOCKED-IN
- ❖ Payment: ALL UP FRONT
- ❖ Downside Protection: NONE
- ❖ Upside Protection: 100%
(You're protected only if the price goes up)

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